

# Consolidated Key Financials - Quarter-wise



Rs. MN

	Q4, FY 10	Q3, FY 10	QoQ, %	Q4, FY 09	YoY%
INCOME FROM SALE OF SOFTWARE PRODUCTS AND SERVICES	1,717.43	1,583.55	8.5%	1,490.93	15.2%
Direct Cost	1,002.30	949.82	5.5%	712.24	40.7%
GROSS PROFIT	715.13	633.73	12.8%	778.69	-8.2%
S&M	131.14	95.00	38.0%	101.91	28.7%
G&A	200.93	167.41	20.0%	186.72	7.6%
Total S, G&A	332.07	262.41	26.5%	288.63	15.1%
EBIDTA	383.06	371.32	3.2%	490.06	-21.8%
Depreciation	87.88	90.43	-2.8%	83.12	5.7%
EBIT	295.18	280.89	5.1%	406.94	-27.5%
Other Income	15.11	38.64	-60.9%	15.77	-4.2%
Foreign Exchange Gain / (Loss)	106.57	16.52	545.1%	(288.17)	-137.0%
PROFIT BEFORE TAX	416.86	336.05	24.0%	134.54	209.8%
Tax	20.09	27.14	-26.0%	(6.13)	
PROFIT AFTER TAX	396.77	308.91	28.4%	140.67	182.1%

# Consolidated Key Financials - Quarter-wise



Rs. MN

Ratios, %	Q4, FY 10	Q3, FY 10	QoQ, %	Q4, FY 09	YoY%
GROSS MARGIN	41.6%	40.0%	1.6%	52.2%	-10.6%
S&M to Revenue	7.6%	6.0%	1.6%	6.8%	0.8%
G&A TO REVENUE	11.7%	10.6%	1.1%	12.5%	-0.8%
Total S, G&A to Revenue	19.3%	16.6%	2.7%	19.4%	-0.1%
EBIDTA Margin	22.3%	23.4%	-1.1%	32.9%	-10.6%
EBIT Margin	17.2%	17.7%	-0.5%	27.3%	-10.1%
PROFIT BEFORE TAX	24.3%	21.2%	3.1%	9.0%	15.3%
Profit after Tax	23.1%	19.5%	3.6%	9.4%	13.7%
EPS - Basic, Before Exceptional, INR	11.13	9.67		4.39	
EPS - Diluted, Before Exceptional, INR	10.18	8.61		3.92	

# Consolidated Key Financials - Annual



Rs. MN

	FY 10	FY 09	YoY%
INCOME FROM SALE OF SOFTWARE PRODUCTS AND SERVICES	6,011.56	5,938.31	1.2%
Direct Cost	3,372.14	3,035.98	11.1%
GROSS PROFIT	2,639.42	2,902.33	-9.1%
S&M	462.61	383.66	20.6%
G&A	713.10	731.16	-2.5%
Total S, G&A	1,175.71	1,114.82	5.5%
EBIDTA	1,463.71	1,787.51	-18.1%
Depreciation	335.23	296.77	13.0%
EBIT	1,128.48	1,490.74	-24.3%
Other Income	80.70	68.54	17.7%
Foreign Exchange Gain / (Loss)	31.57	(873.96)	
PROFIT BEFORE TAX	1,240.75	685.32	81.0%
Tax	90.51	9.48	854.7%
PROFIT AFTER TAX	1,150.24	675.84	70.2%
Extra Ordinary Expenses / (Income)	-	14.92	-100.0%
PROFIT AFTER TAX & EXTRA ORDINARY ITEMS	1,150.24	660.92	74.0%

# Consolidated Key Financials - Annual



Rs. MN

Ratios	FY 10	FY 09	YoY%
Gross Margin	43.9%	48.9%	-5.0%
S&M to Revenue	7.7%	6.5%	1.2%
G&A to Revenue	11.9%	12.3%	-0.5%
Total S, G&A to Revenue	19.6%	18.8%	0.8%
EBIDTA Margin	24.3%	30.1%	-5.8%
EBIT Margin	18.8%	25.1%	-6.3%
Profit before Tax	20.6%	11.5%	9.1%
Profit after Tax	19.1%	11.4%	7.7%
EPS - Basic, Before Exceptional, INR	35.74	21.15	
EPS - Diluted, Before Exceptional, INR	32.06	18.84	



# Consolidated Balance Sheet

Rs. MN

Sources of Funds	As at March 31, 2010	As at December 31, 2009	As at March 31, 2009
Equity Share Capital	400.00	358.61	358.61
Stock option outstanding	32.02	32.23	20.73
Reserves	5,798.05	4,290.22	3,568.60
Hedge Reserve	159.85	83.07	-
Deferred Payment Liabilities	45.11	51.59	-
<b>Total sources of Funds</b>	<b>6,435.03</b>	<b>4,815.72</b>	<b>3,947.94</b>

Application of Funds			
Fixed Assets	2,318.39	2,342.52	2,177.26
Deferred Tax Assets	6.82	5.79	20.47
Investments	1,561.73	1,188.42	880.12
Net current assets	630.37	952.42	704.70
Cash and Cash Equivalents	1,917.72	326.57	165.39
<b>Total uses of Funds</b>	<b>6,435.03</b>	<b>4,815.72</b>	<b>3,947.94</b>