

## Audited Consolidated Financial Results for the Quarter and Half Year ended September 30, 2010

₹ in Million except for Share data

Sr. No.	Particulars	Quarter ended		Half year ended		Year ended
		September 30, 2010	September 30, 2009	September 30, 2010	September 30, 2009	March 31, 2010
1	Net Sales / Income from Operations	1,869.99	1,390.15	3,680.88	2,710.58	6,011.56
2	Expenditure					
	- Personnel cost	1,190.90	828.46	2,409.56	1,634.07	3,687.42
	- Depreciation	100.68	80.67	198.24	156.94	335.24
	- Other expenditure	248.75	190.45	496.88	460.26	860.49
	Total	1,540.33	1,099.58	3,104.68	2,251.27	4,883.15
3	<b>Profit from Operations before Other Income, Interest and Exceptional / prior period Item</b>	<b>(1-2) 329.66</b>	<b>290.57</b>	<b>576.20</b>	<b>459.31</b>	<b>1,128.41</b>
4	Other Income	59.38	10.82	183.96	28.52	112.33
5	<b>Profit before Interest and Exceptional / prior period Item</b>	<b>(3+4) 389.04</b>	<b>301.39</b>	<b>760.16</b>	<b>487.83</b>	<b>1,240.74</b>
6	Interest	---	---	---	---	---
7	<b>Profit after Interest but before Exceptional / prior period Item</b>	<b>(5-6) 389.04</b>	<b>301.39</b>	<b>760.16</b>	<b>487.83</b>	<b>1,240.74</b>
8	Exceptional Items	---	---	---	---	---
9	<b>Profit (+) / Loss (-) from Operating Activities before tax</b>	<b>(7+8) 389.04</b>	<b>301.39</b>	<b>760.16</b>	<b>487.83</b>	<b>1,240.74</b>
10	Tax expenses	30.73	32.10	58.31	43.27	90.50
11	<b>Net Profit (+) / Loss (-) from Operating Activities after tax</b>	<b>(9-10) 358.31</b>	<b>269.29</b>	<b>701.85</b>	<b>444.56</b>	<b>1,150.24</b>
12	Extraordinary / prior period Item (net of tax expenses)	---	---	1.74	---	---
13	<b>Net Profit (+) / Loss (-) for the period</b>	<b>(11+12) 358.31</b>	<b>269.29</b>	<b>703.59</b>	<b>444.56</b>	<b>1,150.24</b>
	Paid-up Equity Share Capital (Face Value of Share of ₹ 10 each)	400.00	358.61	400.00	358.61	400.00
	Reserves excluding Revaluation Reserves (As per Balance Sheet of previous accounting year)	5,957.90	3,568.60	5,957.90	3,568.60	3,568.60
	Earnings Per Share (EPS) ₹					
	Before Exceptional / prior period Item (Not annualised)					
	- Basic	9.51	8.43	18.67	13.91	35.74
	- Diluted	8.96	7.51	17.55	12.40	32.06
	After Exceptional / prior period Item (Not annualised)					
	- Basic	9.51	8.43	18.72	13.91	35.74
	- Diluted	8.96	7.51	17.59	12.40	32.06
	Dividend Per Share					
	Interim dividend	---	0.50	---	0.50	2.00
	Final dividend	---	---	---	---	0.50
	Total dividend	---	0.50	---	0.50	2.50
	Public Shareholding					
	- Number of shares	24,448,900	20,329,306	24,448,900	20,329,306	24,458,576
	- Percentage of shareholding	61.12	56.69	61.12	56.69	61.15
	Promoters and Promoter Group Shareholding					
	Pledged / Encumbered					
	- Number of shares	---	---	---	---	---
	- Percentage of shares (as a % of the total share holding of promoter and promoter group)	---	---	---	---	---
	Non-encumbered					
	- Number of shares	15,551,100	15,531,694	15,551,100	15,531,694	15,541,424
	- Percentage of shares (as a % of the total share holding of promoter and promoter group)	100.00	100.00	100.00	100.00	100.00
	- Percentage of shares (as a % of the total share capital of the Company)	38.88	43.31	38.88	43.31	38.85

Note : The audited unconsolidated results of Persistent Systems Limited for quarter and half year ended September 30, 2010 are available on our website www.persistentssys.com

## Audited Consolidated Statement of Assets and Liabilities

₹ in Million

Particulars	As at		
	September 30, 2010 Audited	September 30, 2009 Audited	March 31, 2010 Audited
Shareholders' Funds :			
- Capital	400.00	358.61	400.00
- Stock options outstanding	36.81	27.88	32.02
- Reserves and surplus	6,565.95	3,992.08	5,957.90
- Deferred payment liabilities	41.87	---	45.11
Loan funds	---	---	---
<b>Total</b>	<b>7,044.63</b>	<b>4,378.57</b>	<b>6,435.03</b>
Fixed assets	2,384.05	2,234.29	2,318.39
Investments	3,029.41	1,054.33	1,561.73
Deferred tax assets	11.65	8.46	6.82
Current assets, loans and advances			
- Inventories	---	---	---
- Sundry debtors	1,409.69	955.79	1,363.25
- Cash and bank balances	323.87	187.05	1,917.72
- Other current assets	241.13	227.37	339.90
- Loans and advances	774.70	608.76	722.73
Less : Current liabilities and provisions			
- Liabilities	880.19	705.60	1,478.79
- Provisions	249.68	191.88	316.72
Net current assets	1,619.52	1,081.49	2,548.09
<b>Total</b>	<b>7,044.63</b>	<b>4,378.57</b>	<b>6,435.03</b>

## Audited Unconsolidated Financial Information

₹ in Million

Sr. No.	Particulars	Quarter ended		Half year ended		Year ended
		September 30, 2010	September 30, 2009	September 30, 2010	September 30, 2009	March 31, 2010
1	Sale of Software Services and Products	1,460.90	1,200.94	2,915.48	2,364.90	5,044.13
2	Profit before tax	330.88	296.76	699.36	474.41	1,240.68
3	Profit after tax	308.26	270.74	642.41	444.57	1,170.52

Notes :

- The audited financial statements have been taken on record by the Board of Directors at its meeting held on October 21, 2010, as recommended by the Audit Committee at its meeting dated October 20, 2010. The statutory auditors have expressed an unqualified audit opinion. The information presented above is extracted from the audited financial statements as stated. The financial statements are prepared in accordance with the Companies (Accounting Standards) Rules, 2006, (as amended). The Audit Committee meeting held on October 20, 2010 was attended by Mr. P. B. Kulkarni, Chairman of the Audit Committee through teleconference and Mr. Kiran Umrookar, Independent Director and Mr. S. P. Deshpande, Non Executive Director in person.
- The Company appointed Mr. Prakash Telang and Mr. Kiran Umrookar as Independent Directors on the Board on August 19, 2010. Post appointment of additional Independent Directors, the Committees of the Board have been reconstituted.
- Utilisation of IPO proceeds

₹ in Million

Particulars	Amount
Public Issue Offering [Fresh issue + Offer for sale]	1,680.11
Less: Offer for sale by selling shareholders	397.02
Net proceeds to the Company from fresh issue	1,283.09
Less: Company's share of expenses incurred towards IPO	82.49
Net proceeds to the Company from IPO	1,200.60

The Company has utilised an amount of ₹ 129.41 million as per the "Object of the Issue" and the unutilised amount of ₹ 1,071.19 million has been appropriately invested as stated in the Prospectus. The status of utilisation of IPO proceeds amount upto September 30, 2010 is as under :

₹ in Million

Activity	Funds allocated for the activity as per Prospectus	Actual utilization as on September 30, 2010	Unutilised funds as on September 30, 2010
Establishment of development facilities			
Hinjewadi Facility	505.67	40.81	464.86
Nagpur Facility	254.53	26.21	228.32
Capitalise our subsidiaries for establishing development facilities in SEZ	29.59	17.45	12.14
Procuring hardware	204.50	38.84	165.66
Expenses for general corporate purposes	206.31	6.10	200.21
<b>Total</b>	<b>1,200.60</b>	<b>129.41</b>	<b>1,071.19</b>

- Figures for the previous period have been regrouped wherever necessary to conform to current period presentation.
- Information on investor complaints pursuant to clause 41 of the Listing Agreement for the quarter ended September 30, 2010.

Nature of Investor complaints	Opening Balance	Additions	Disposal	Closing Balance
<b>Non-IPO Related</b>				
Non Receipt of Dividend	---	1	1	---
<b>Total</b>	<b>---</b>	<b>1</b>	<b>1</b>	<b>---</b>
<b>IPO Related</b>				
Non Receipt of refund	3	29	32	---
Non Receipt of refund through ECS	---	1	1	---
Non Receipt of Shares	---	7	7	---
Correction in Refund Order	---	18	18	---
<b>Total</b>	<b>3</b>	<b>55</b>	<b>58</b>	<b>---</b>

## Segment wise Revenue, Results and Capital Employed

₹ in Million

Sr. No.	Particulars	Quarter ended		Half year ended		Year ended
		September 30, 2010	September 30, 2009	September 30, 2010	September 30, 2009	March 31, 2010
1	Segment Revenue					
	- Infrastructure and Systems	1,298.08	889.35	2,596.85	1,729.14	3,967.56
	- Telecom and Wireless	373.19	344.79	708.79	662.02	1,375.43
	- Life Sciences and Healthcare	198.72	156.01	375.24	319.42	668.57
	<b>Total</b>	<b>1,869.99</b>	<b>1,390.15</b>	<b>3,680.88</b>	<b>2,710.58</b>	<b>6,011.56</b>
2	Less : Inter Segment Revenue	---	---	---	---	---
3	Net Sales / Income From Operations	1,869.99	1,390.15	3,680.88	2,710.58	6,011.56
4	Segment Results Profit (+) / Loss (-) before tax, Interest and Depreciation					
	- Infrastructure and Systems	571.98	483.03	1,299.34	945.81	2,131.38
	- Telecom and Wireless	166.71	196.30	344.12	387.92	778.18
	- Life Sciences and Healthcare	118.93	104.19	227.69	212.60	437.80
	<b>Total</b>	<b>857.62</b>	<b>783.52</b>	<b>1,871.15</b>	<b>1,546.33</b>	<b>3,347.36</b>
5	Less :					
	- Interest	---	---	---	---	---
	- Other Un-allocable Expenditure	527.96	492.95	1,294.95	1,087.02	2,218.95
6	Un-allocable Income	59.38	10.82	183.96	28.52	112.33
7	Total Profit Before Tax and exceptional items	389.04	301.39	760.16	487.83	1,240.74

Notes for segmental information:

### Segmental Capital Employed

Segregation of assets, liabilities, depreciation and other non-cash expenses into various reportable segments have not been presented as the assets are used interchangeably between segments and the Group is of the view that it is not practical to reasonably allocate liabilities and other non-cash expenses to individual segments and an ad-hoc allocation will not be meaningful.

By Order of Board of Directors of Persistent Systems Limited

Pune  
October 21, 2010

**Dr. Anand Deshpande**  
Chairman and Managing Director

**S. P. Deshpande**  
Director